

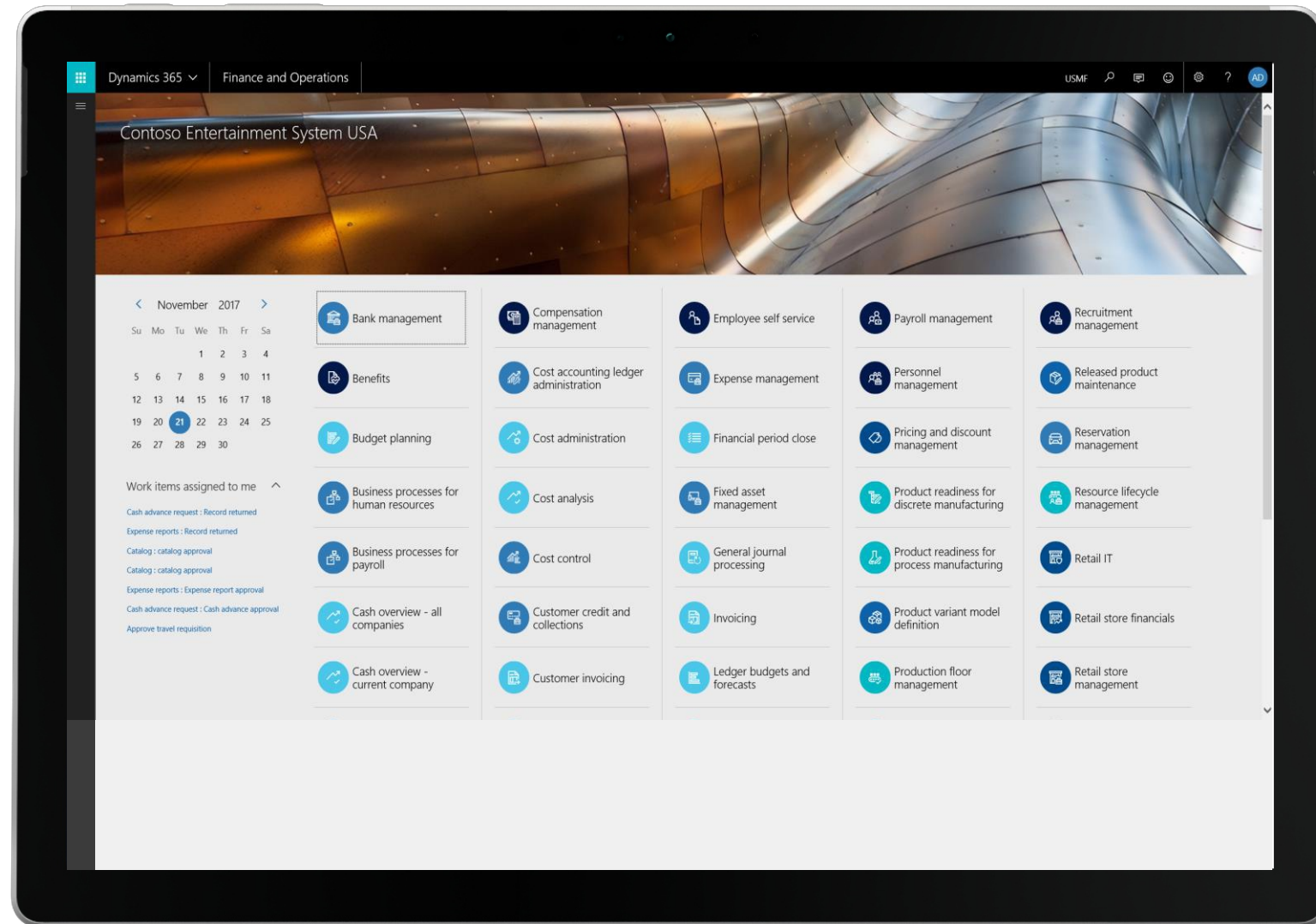
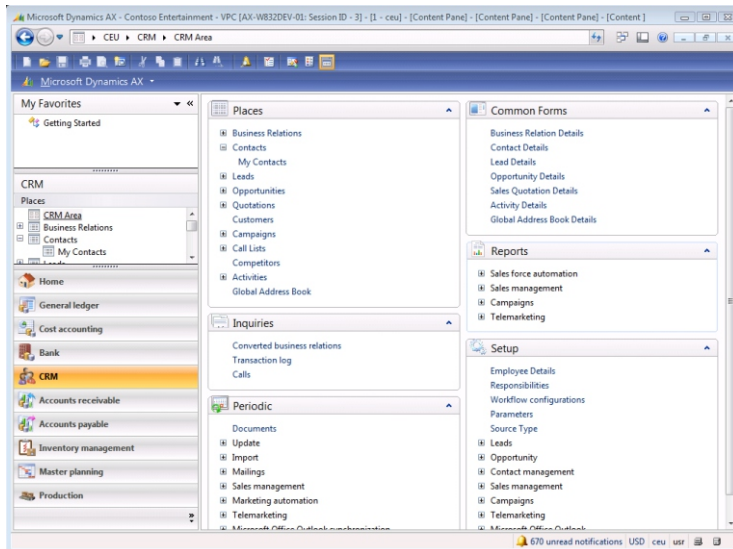
Dynamics AX to Dynamics 365 feature comparison





















































Schedule a no-cost,
no-obligation assessment



User Interface – Dynamics 2009 vs. Dynamics 365



Industry functionality – Financials

Functionality, Services and Tools	AX 2009 and 4.0	AX 2012	AX 2012 R2	AX 2012 R3	Dynamics 365
Shared currencies, fiscal periods and chart of accounts					
Unlimited number of dimensions, standard tables could be used as dimension values and accounting structure to define postings rules to general ledger					
Bank statements import and advanced bank reconciliation					
SEPA direct debit					
Electronic reporting					
Requiring free text invoices, free text invoices line and priority payment settlement					
Collection management					
Budget control					
Budget planning					
Enterprise credit management					

Note: This table provides only a graphical representation.
For detailed functionality please refer to the product guide

MOST      → LEAST




































Industry functionality – Financials

Functionality, Services and Tools	AX 2009 and 4.0	AX 2012	AX 2012 R2	AX 2012 R3	Dynamics 365
Public secretor and Commitment accounting					
Cost accounting					
Financial period close management					
Using grants in Project management					
Project budgeting					
Projects and timesheets online experience					
Book workers as resources on projects					
Human resources management					
Manager serf service					

Note: This table provides only a graphical representation.
For detailed functionality please refer to the product guide











































Industry functionality – Organization wide

Functionality, Services and Tools	AX 2009 and 4.0	AX 2012	AX 2012 R2	AX 2012 R3	Dynamics 365
Role based security					
Organization hierarchy to manage financial reporting, employee position related security, centralized payments					
Global address book to manage organization wide contacts and relations					
Workflows for process management					
Task recorder integrated with Help on demand					
Microsoft office integration					
Case management					

Note: This table provides only a graphical representation.
For detailed functionality please refer to the product guide


























































Industry functionality – Procurement management

Functionality, Services and Tools	AX 2009 and 4.0	AX 2012	AX 2012 R2	AX 2012 R3	Dynamics 365
Procurement hierarchies and accounting distribution					
Purchase agreements					
Purchase requisition					
Procurement policies					
Change management on purchase orders					
Rebates and Royalties					
eProcurement and vendor collaboration					
Supplier relationship management and vendor self-service portal					

Note: This table provides only a graphical representation.
For detailed functionality please refer to the product guide

MOST  LEAST



















































Industry functionality – Manufacturing

Functionality, Services and Tools	AX 2009 and 4.0	AX 2012	AX 2012 R2	AX 2012 R3	Dynamics 365
Manufacturing resources and capability-based operation scheduling					
Process manufacturing					
Product configurator					
Lean manufacturing					
Project budgeting					
Projects and timesheets online experience					
Book workers as resources on projects					
Human resources management					
Manager self service					
Asset management					
Near real time demand planning					

Note: This table provides only a graphical representation.
For detailed functionality please refer to the product guide

MOST      → LEAST




































Industry functionality – Sales management and Retail

Functionality, Services and Tools	AX 2009 and 4.0	AX 2012	AX 2012 R2	AX 2012 R3	Dynamics 365
Point of Sale, assisted sales, and centralized store management					
Cloud POS and Retail IT workspace					
Omni-channel management					
Order management, processing and payment					
Merchandizing and catalog management					
Rebates, Royalties, and trade allowance management					
Sales agreements					
An attribute-based pricing formula					
E-Commerce					
D365 app integration using dual-write					

Note: This table provides only a graphical representation.
For detailed functionality please refer to the product guide

MOST  LEAST

Industry functionality – Warehouse management and Transportation

Functionality, Services and Tools	AX 2009 and 4.0	AX 2012	AX 2012 R2	AX 2012 R3	Dynamics 365
Inventory management and demand forecasting					
Multisite advanced warehouse management					
Order promising					
Distribution planning					
Transportation management					
Product Change Management					
Master data management					

Note: This table provides only a graphical representation.
For detailed functionality please refer to the product guide



Why customers should care?

Functionality, Services and Tools	AX 2009 and 4.0	AX 2012	AX 2012 R2	AX 2012 R3	Dynamics 365
New end user experience with enhanced UI					
Reduce customizations (up to 40%) due to added functionality. (e.g. WMS, TSM, Retail)					
Code* and Data migration tools					n/a
Reduce hardware upgrade costs and IT maintenance					
Predictable and repeatable implementations across your organization					
Platform flexibility and elasticity					
Intrusion security, high availability and disaster recovery					
Mobile-ready and access anywhere with cross-platform UI support					
Seamless integration with productivity tools					
Built in BI tools with real-time data insights					

Note: This table provides only a graphical representation.
For detailed functionality please refer to the product guide* Code update only available for AX2012 deployments

MOST LEAST

Why make the move to Dynamics 365?



Security

Leverage Microsoft's billion-dollar investment in data center security. Create robust security and access controls for apps and data with built features included in Dynamics 365 Finance & Supply Chain Management including:

- Physical data center, network connectivity, and service hosting platform
- Capabilities of Microsoft Azure - the built-in disaster recovery and 24/7 technical support to ensure cybersecurity



Flexibility

Gain benefits with monthly subscription model, including:

- Flexibility on operational cost vs capital costs
- Potential cost savings as you only buy what you need
- Elasticity to scale and grow based on needs



Reduce your IT maintenance

Reduce costs on company's server maintenance, including:

- Eliminate buying servers and required licenses supporting on-premise solution
- Avoid server room maintenance, monitor and update the underlying platform (*Windows, SQL Server*) and the application itself
- Reduce IT staff ERP system maintenance hours

Why make a move to Dynamics 365?



Cross-platform support

Ensure seamless business operations from anywhere at any time through Dynamics 365 - powered by a native HTML5 browser-based user interface that:

- Provides access on virtually any device (PC, tablet, phone) with any browser (IE, Chrome, Safari, Firefox, etc.) or platform (Windows, Mac, etc.)
- Removes need to rely on remote desktop or enterprise portals



Stay up-to-date with new functional enhancements

Take full advantage of Dynamics 365 evolving features and newest functionality:

- Seamless application updates to all customers
- New Dynamics platform updates to improve performance and user experience



Business intelligence

Access real-time insights with Dynamics 365 with built-in predictive analytics -powered by Microsoft Power BI:

- Simplify data analysis that can lead to valuable business insights
- Consolidate the view of your data with customizable, user-friendly, convenient dashboards and reports.